



September 17, 2014

Joel Jasmer
City of East Gull Lake
10790 Squaw Point Rd.
East Gull Lake, MN 56401

Re: Driver Feedback Sign Quote

Dear Mr. Jasmer,

This letter is in response to your request for a quote for Driver Feedback (DFB) signs, which would be installed by others. The following page contains the details of your quote.

Please note that this quote does not include installation, labor, sign posts, mounting hardware, or concrete.

The signs will be delivered for the cost indicated on the next page. Training is available for a fee should you need it. Any applicable sales tax will be on top of the total detailed on the next page. Payment terms are Net 30 Days.

Please feel free to call me direct at 763-512-5248 if you have any questions or need additional information.

Sincerely,

WSB & Associates, Inc.

A handwritten signature in black ink that reads "Sean Delmore".

Sean Delmore
Associate



September 17, 2014

Joel Jasmer
City of East Gull Lake

Re: Driver Feedback Sign Quote
Quote Details

Description	Units	Price	Line Total
WSB Provided Training	1	\$350	\$350
15" Driver Feedback Sign on Portable Trailer w/ Solar and AC power supplies	1	\$8,500	\$8,500

**Does not include any applicable taxes*

SUBTOTAL	\$8,850*
SHIPPING	\$650
DISCOUNT	\$0
TOTAL	\$9,500